

Coaching Books and Articles

The subject of coaching in business is often attached to leadership, so, many of the books and articles you may uncover via Internet searches will touch on both subjects. The connection between the two approaches is useful to your continuing education in coaching employees at every level.

Marshall Goldsmith is described as one of the world's leading authorities on coaching. Some of his 20-plus authored or co-authored books include:

Coaching for Leadership: The Practice of Leadership Coaching from the World's Greatest Coaches, by Marshall Goldsmith and Laurence S. Lyons, 2005, Pfeiffer; 2nd edition, ISBN 0787977632

The Art and Practice of Leadership Coaching: 50 Top Executive Coaches Reveal Their Secrets, by Howard Morgan, Phil Harkins, Marshall Goldsmith, 2005, John Wiley & Sons, ISBN 0471705462

His website at www.marshallgoldsmithlibrary.com offers a number of free articles and even pod casts on coaching and leadership topics.

Utah-based attorney *Jathan Janove* has penned a number of articles on employee behavioral issues. He is a frequent contributor to *HR Magazine*, the monthly publication for the Society for Human Resource Management (www.shrm.org). His best-selling book is:

Managing to Stay Out of Court, 2004, Berrett-Koehler, ISBN 1576753182

You can find his articles in various legal and human resource-based publications at www.findarticles.com.

Four books that should be in every coach's library include:

The One Minute Manager, by Ken Blanchard and Spencer Johnson, 1981, Berkley Books, ISBN 0425098478

Discipline Without Punishment, by Dick Grote, 2006, AMACOM, ISBN 018447330

1001 Ways to Reward Your Employees, by Bob Nelson, 1994, Workman Publishing, ISBN 156305339

Crucial Conversations, by Patterson, Grenny, McMillan, and Switzler, 2002, ISBN 0-07-140194-6