- Chat Session: It's Who You Know: Finding, Making, and Keeping Connections for Successful Partnerships
- 12:05:44 PM from eileen oshea to All Participants: our neighbors.
- 12:05:46 PM from Deborah Monn to All Participants: group
- 12:05:50 PM from Rebecca Clarke to All Participants: togetherness
- 12:05:53 PM from Karoline Almanzar to All Participants: support
- 12:05:53 PM from Amy Bradley to All Participants: collaboration
- 12:05:55 PM from Heather Witherow to All Participants: support
- 12:05:55 PM from Deborah Monn to All Participants: similarities
- 12:05:57 PM from Liesl Seborg to All Participants: partners, neighbors
- 12:05:59 PM from Andrea Duncan to All Participants: members
- 12:06:00 PM from Karen Probst to All Participants: neighbors
- 12:06:00 PM from Victoria Chiavetta to All Participants: citizens we serve
- 12:06:05 PM from Manya Shorr to All Participants:
 A group of people who look out for each other.
- 12:06:11 PM from Karen Probst to All Participants: residetns
- 12:06:14 PM from Karen Probst to All Participants: residents
- 12:06:17 PM from Janet Packer to All Participants: all our users and potential users
- 12:06:18 PM from Sonia Bautista to All Participants:

help each other out

- 12:06:21 PM from Sophie Bruno to All Participants: shared interests
- 12:06:26 PM from eileen oshea to All Participants: facebook friends!
- 12:09:01 PM from Tysha Shay to All Participants: working together
- 12:09:01 PM from Deborah Monn to All Participants: shared goals
- 12:09:02 PM from Liesl Seborg to All Participants: working together
- 12:09:03 PM from Janet Packer to All Participants: working together to a common goal
- 12:09:04 PM from Gina Quesenberry to All Participants: collaborate work
- 12:09:04 PM from Victoria Chiavetta to All Participants: Collaborative efforts
- 12:09:05 PM from Karen Probst to All Participants: working together toward same goal
- 12:09:05 PM from Shana Johnson to All Participants: someone working together toward a common goal
- 12:09:05 PM from Puiyuk Sin to All Participants: friends
- 12:09:06 PM from Manya Shorr to All Participants: A mutually benefial relationship
- 12:09:06 PM from Sophie Bruno to All Participants: mutual work for mutual benefits
- 12:09:07 PM from Peggy Klasen to All Participants: common goals
- 12:09:07 PM from Andrea Duncan to All Participants: working together towards a common good

- 12:09:08 PM from Heather Witherow to All Participants: collaboration on ideas
- 12:09:09 PM from Amy Bradley to All Participants: mutually beneficial
- 12:09:11 PM from Kristin Roper to All Participants: both organizations contribute equally
- 12:09:17 PM from Sharon Nicola to All Participants: agreement; common interests; win-win
- 12:09:27 PM from eileen oshea to All Participants: shared goals
- 12:09:37 PM from Heather MacKenzie to All Participants: a collaboration with mutual goals
- 12:09:38 PM from Jennifer Johnson-Spence to All Participants: common bond/goal
- 12:12:37 PM from eileen oshea to All Participants: Slides and handout for today can be downloaded here: http://infopeople.org/training/its-who-you-know
- 12:14:55 PM from eileen oshea to All Participants:

 The George and Joan webinar Sarah mentioned is archived here:
 http://infopeople.org/training/partnerships-and-collaborations-tough-times
- 12:18:08 PM from Carissa Purnell to All Participants: schools
- 12:18:14 PM from Deborah Monn to All Participants: schools
- 12:18:14 PM from Kristin Roper to All Participants: schools
- 12:18:14 PM from Karen Probst to All Participants: Literacy coalition
- 12:18:15 PM from Jennifer Johnson-Spence to All Participants: local schools/ daycares
- 12:18:16 PM from Peggy Klasen to All Participants:

literacy council

- 12:18:16 PM from Sophie Bruno to All Participants: Boys & Girls Club
- 12:18:18 PM from Puiyuk Sin to All Participants: University
- 12:18:19 PM from Joan Reddy to All Participants:
 Consumer Credit Counseling
- 12:18:19 PM from Heather Witherow to All Participants: authors
- 12:18:19 PM from Amy Bradley to All Participants: non-profits
- 12:18:20 PM from Mathew Rose to All Participants:
 Rehab center
- 12:18:22 PM from Puiyuk Sin to All Participants: local business
- 12:18:22 PM from Shana Johnson to All Participants: parks
- 12:18:23 PM from Liesl Seborg to All Participants: schools
- 12:18:23 PM from Jennifer Johnson-Spence to All Participants: boys & girls clubs
- 12:18:24 PM from Gina Quesenberry to All Participants: schools, the city, head start
- 12:18:24 PM from Manya Shorr to All Participants: jails
- 12:18:27 PM from Sophie Bruno to All Participants: Hip Hop Congress
- 12:18:27 PM from Deborah Monn to All Participants: senior centers
- 12:18:29 PM from Penny Hineline to All Participants: Adult school

- 12:18:30 PM from Heather MacKenzie to All Participants: we are working with our local film festival for a series of film programs in the fall
- 12:18:30 PM from Jennifer Johnson-Spence to All Participants: mental health
- 12:18:31 PM from Peggy Klasen to All Participants: day care
- 12:18:31 PM from Gina Quesenberry to All Participants: the county
- 12:18:32 PM from Karen Probst to All Participants: HIstorical group
- 12:18:33 PM from Sharon Nicola to All Participants: Rotary, community foundation, schools, Friends
- 12:18:35 PM from Jane Taylor to All Participants: banks
- 12:18:35 PM from Shanda Subia to All Participants: beta mu/retired teachers, headstart, higher ed center, local businesses
- 12:18:35 PM from Liesl Seborg to All Participants: refugee groups
- 12:18:38 PM from Heather Witherow to All Participants: law school
- 12:18:39 PM from Puiyuk Sin to All Participants:
 Dancing groups
- 12:18:43 PM from Peggy Klasen to All Participants: hospitals
- 12:18:45 PM from Janet Packer to All Participants: adult education
- 12:18:58 PM from Peggy Klasen to All Participants: drama dept--comm. colleges
- 12:20:01 PM from Shana Johnson to All Participants:

 The farmers' market programs at Santa Monica PL are great (and yummy too!)

12:20:20 PM from Carissa Purnell to All Participants: food!!! always a plus :)

12:32:47 PM from eileen oshea to All Participants: about that book: http://www.amazon.com/Decoded-Jay-Z/dp/1400068924

12:34:50 PM from eileen oshea to All Participants:

more on the cow milking experience:

http://hardisonink.com/review.php?page=1311206986.html

12:37:28 PM from Shana Johnson to All Participants: I've heard of them

12:37:37 PM from Janet Packer to All Participants:

Read about them on the Internet @geek the Library@

12:37:55 PM from eileen oshea to All Participants:

Listen to the NPR story on them here:

http://www.npr.org/2011/12/10/143401182/libraries-make-room-for-high-tech-hackerspaces

12:38:42 PM from eileen oshea to All Participants: makerbots!

12:40:08 PM from eileen oshea to All Participants:

Another 3D printing effort at a public library:

http://www.smartplanet.com/blog/business-brains/3d-printing-coming-to-a-library-near-you/19964

12:40:54 PM from eileen oshea to All Participants:

That KQED article:

http://mindshift.kqed.org/2011/11/the-public-library-completely-reimagined/

12:41:12 PM from Carissa Purnell to All Participants: awww coughing attack sorry:) im sure that sounded nice

12:41:41 PM from eileen oshea to All Participants: just makes it more real @carissa!

12:42:21 PM from Deb Hoadley to All Participants: join up with the local business chambers

12:42:24 PM from Heather MacKenzie to All Participants: we've all been there - don't worry!

12:42:47 PM from eileen oshea to All Participants:

Here's another neat article from MAKE magazine: http://blog.makezine.com/2011/03/10/is-it-time-to-rebuild-retool-public-libraries-and-make-techshops/

- 12:43:12 PM from eileen oshea to All Participants: makerbot cows!
- 12:43:26 PM from Carissa Purnell to All Participants: yes!
- 12:43:33 PM from Jennifer Johnson-Spence to All Participants: join the local gym
- 12:43:38 PM from Shana Johnson to All Participants: we do!!!
- 12:43:55 PM from rebecca elder to All Participants: alternative high schools/residential treatment for teens
- 12:44:02 PM from Sarah Bleyl to All Participants: talk to your friends exploit their talents:)
- 12:44:03 PM from Heather Witherow to All Participants: how often should you evaluate a partnership?
- 12:44:09 PM from Jennifer Johnson-Spence to All Participants: local chamber of commerce meetings
- 12:44:17 PM from Liesl Seborg to All Participants: work with county agencies, get on joint committees
- 12:44:35 PM from Heather Witherow to All Participants: :0)
- 12:45:31 PM from Heather Witherow to All Participants:
 So keep your eyes open and evaluate when necessary...ok thank you!
- 12:45:32 PM from Bill Hall to All Participants:

 Library based collaborative program in civic dialogue --
- 12:46:01 PM from Manya Shorr to All Participants:

Because we cover a HUGE geographic region, we have partnership opportunites come our way all the time. Do you have any advice as to how to evaluate whether it's worth the time to develop, especially when a new bright and shiny partnership will present itself tomorrow.

12:46:23 PM from Janet Packer to All Participants: Do you have an evaluation proforma?

12:46:36 PM from Manya Shorr to All Participants:

Sometimes it seems like we take them first come, first served.

12:46:43 PM from Deb Hoadley to All Participants:
grants are a great way to approach partners- gives a specific purpose & plan

12:47:22 PM from Heather MacKenzie to All Participants:

With grants it's really important to look at whether the amount of work you have to do for the grant is actually worth the amount of money you are likely to get!

12:47:22 PM from Manya Shorr to All Participants: I agree.

12:47:29 PM from Manya Shorr to All Participants: I'm trying to change that tide.

12:48:34 PM from Heather MacKenzie to All Participants:

For individuals that approach you to present a program - if you are interested, get references unless you know they are credible or you can get burned!

12:49:20 PM from Carissa Purnell to All Participants: fingerprinting!

12:49:20 PM from eileen oshea to All Participants:

Another question from Janet Packer: Do you have an evaluation proforma?

12:49:29 PM from Carissa Purnell to All Participants: background checks!

12:49:30 PM from Jennifer Johnson-Spence to All Participants: state humainties or arts organizations have list too.

12:49:47 PM from Heather MacKenzie to All Participants:

Oh, auditioning is a great idea! I think we need to do that more - thanks for that tip!

12:50:06 PM from Sarah Bleyl to All Participants: We've had some pretty interesting auditions...

12:50:17 PM from Heather MacKenzie to All Participants: I bet! :)

12:51:37 PM from Janet Packer to All Participants:

Tahnks

- 12:51:45 PM from Jennifer Johnson-Spence to All Participants: for my outside storyhour program I have a specific person.
- 12:51:50 PM from Janet Packer to All Participants: oops, Thanks
- 12:51:53 PM from Liesl Seborg to All Participants:

 Both we have outreach librarians, but branches do it locally too
- 12:52:14 PM from Jennifer Johnson-Spence to All Participants: plus i expect my staff to all be representatives of the library.
- 12:52:43 PM from Jennifer Johnson-Spence to All Participants: Especially in a small community this happens.
- 12:53:01 PM from Heather MacKenzie to All Participants:

At our library, managers can develop partnerships in their areas of responsibility, so for example I am responsible for arts and culture programming so I can develop partnerships in that area - those involving large scale/long term relationships would need Senior Management approval as well

12:53:35 PM from Manya Shorr to All Participants:

There are a couple levels of outreach and those are handled by different people. There's system-wide, higher level partnerships (with districts, etc) and then there's branch level. In big systems, those are often handled by very different people.

- 12:53:41 PM from eileen oshea to All Participants: slides: http://infopeople.org/training/its-who-you-know
- 12:53:43 PM from Heather MacKenzie to All Participants:

 Branch managers can develop local partnerships as well
- 12:54:02 PM from Shana Johnson to All Participants: Go Eureka Fellows!
- 12:54:03 PM from rebecca elder to All Participants:

great presentation & ideas--thank you! Clarissa--once I sneezed a gajillion times during a presentation--then I had the giggles. :-)

- 12:54:08 PM from Jennifer Johnson-Spence to All Participants: Thak you.
- 12:54:08 PM from Liesl Seborg to All Participants: THanks!

- 12:54:08 PM from Manya Shorr to All Participants: Thank you!
- 12:54:15 PM from Carissa Purnell to All Participants: lol :)