





#### Today's agenda:

- · How webinars go bad
- · Common problems and effective strategies
- · "What does this mean to me, Laura?"
- · Tech tips
- Questions













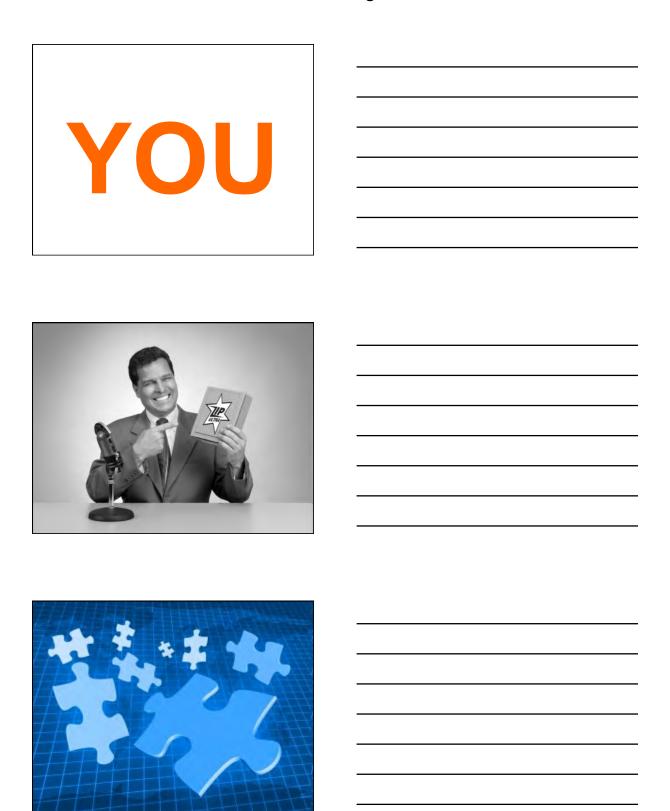


#6: You'	re boring.

#### **Quick summary:**

- 1. They can't see you.
- 2. You've only presented live.
- 3. You're a presenting n00b.
- 4. You don't know the audience.
- 5. You don't know the destination.
- 6. You're boring.





#### **Common pet peeve:**

- •Reading verbatim from the slides
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- •Reading verbatim from the slides

## Are you this?



#### It's not a race

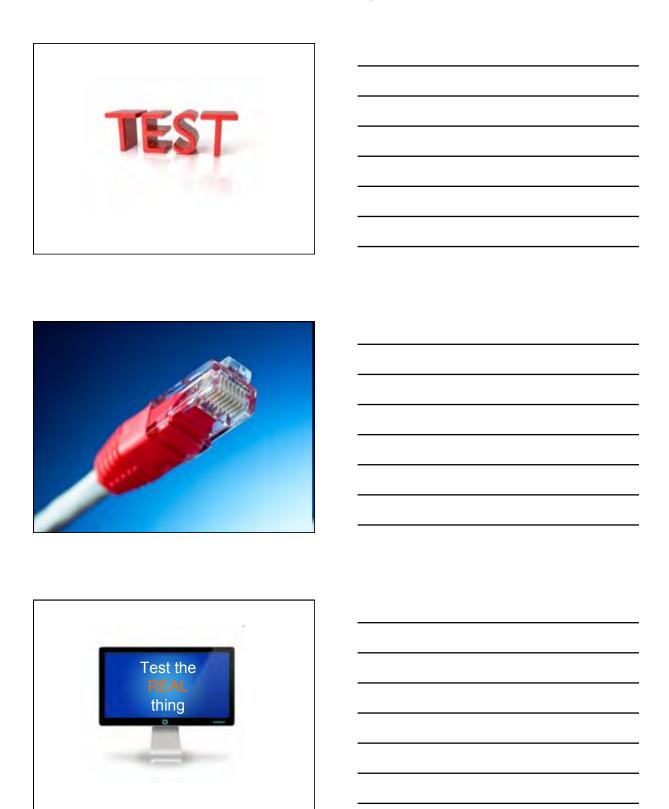


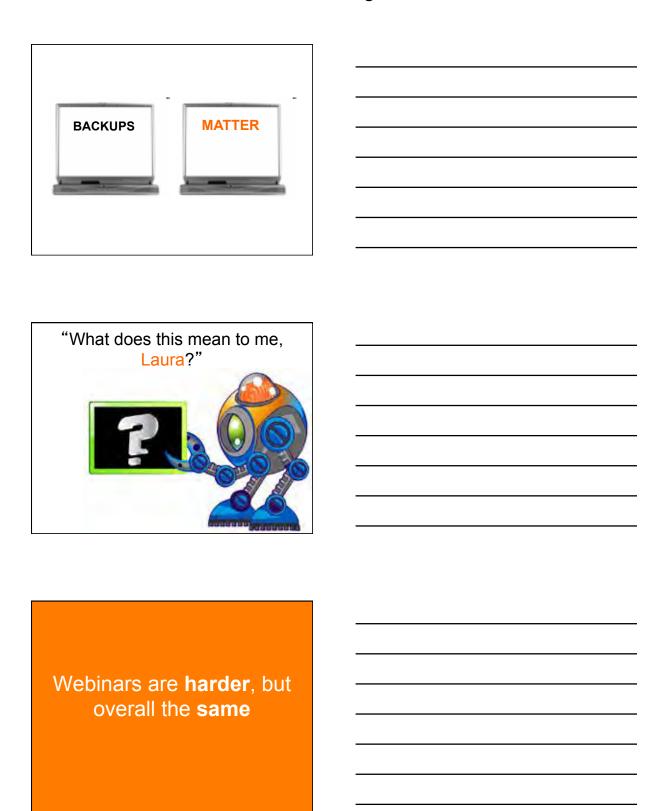


"The shortest distance between two people is a story." Terrence Gargiulo, President, MAKINGSTORIES.net	
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# It's all about persuasion





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