

# Tell Me Something I Don't Know: Meaningful Community Engagement

*An Infopeople Webinar*

*Joan Frye Williams and George Needham*

*Tuesday, June 12, 2012*



[georgeandjoan.com](http://georgeandjoan.com)



**Community  
focus is  
essential**

**It's everybody's responsibility**



**Can't  
afford to  
guess**



# Demographics are not enough





**Neither are  
satisfaction  
surveys**

**Who speaks for your community?**



# What does your community value?





**How to ask the right questions**

What they know about



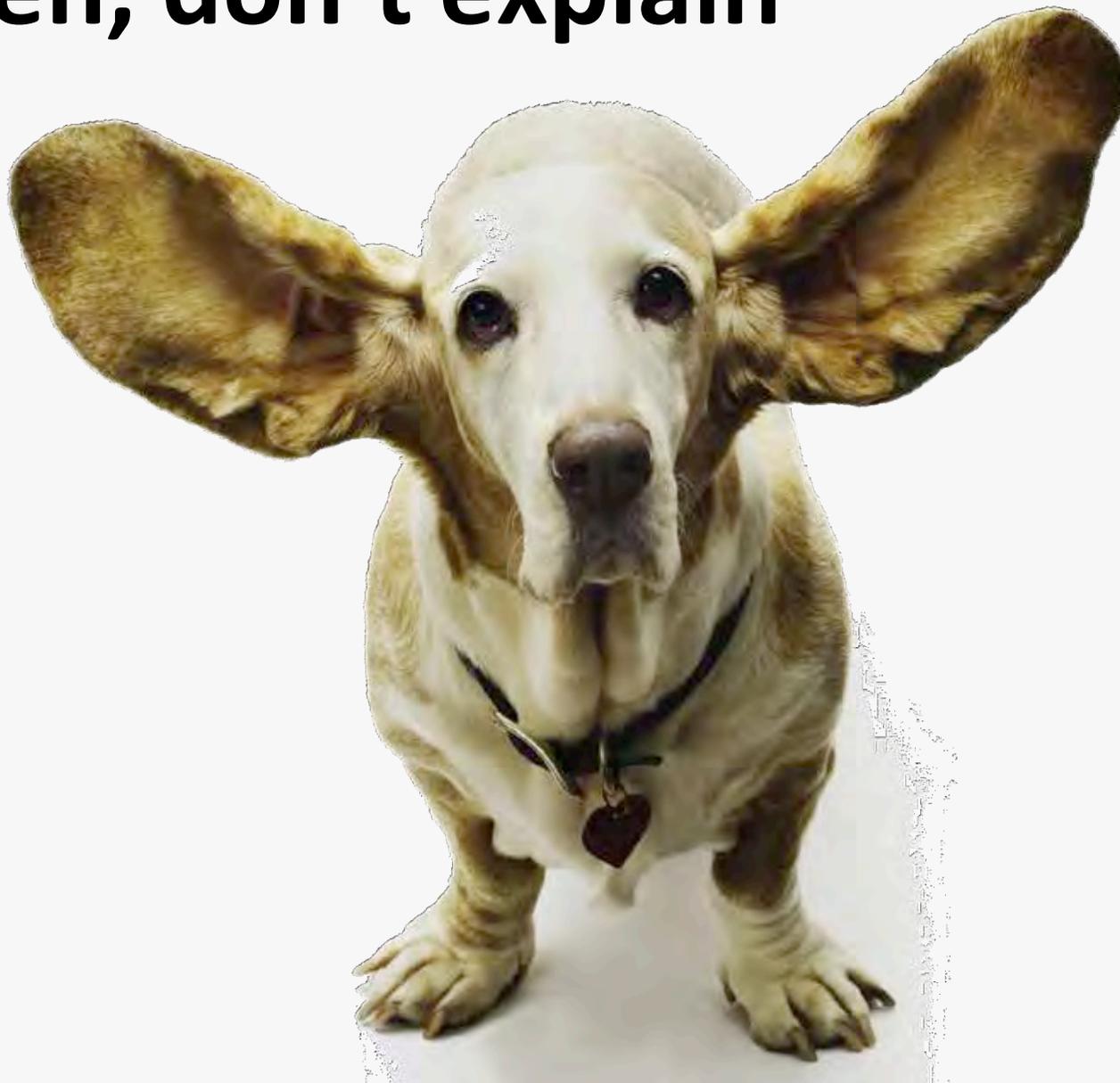


**What  
they care  
about**

**How they see themselves**



**Listen, don't explain**

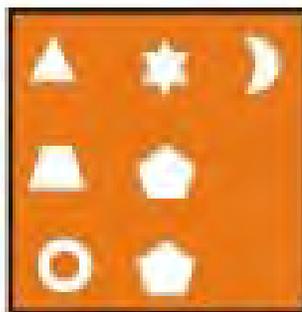




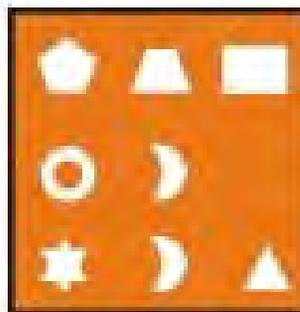
**How to talk about the future**

# Analogies

www.smart-kit.com



**A**



**B**



**C**



**D**



**1**



**2**



**3**



**4**

# Experiences





**Outcomes**



**How to avoid wasting time**

# No library predictions



**No commitments to  
non-existent services**



**No free ice cream**



# How to connect effectively



A photograph of a diverse group of people, including men and women of various ethnicities, clapping their hands. They are dressed in professional attire, suggesting a formal or semi-formal community meeting or conference. The lighting is somewhat dim, with a focus on the individuals in the foreground.

**Effective  
community  
meetings**

**Effective  
social  
media**

Google+

facebook

You Tube

twitter

# Effective interviews



# Effective focus groups



Would you work with this staff member again?



Definitely



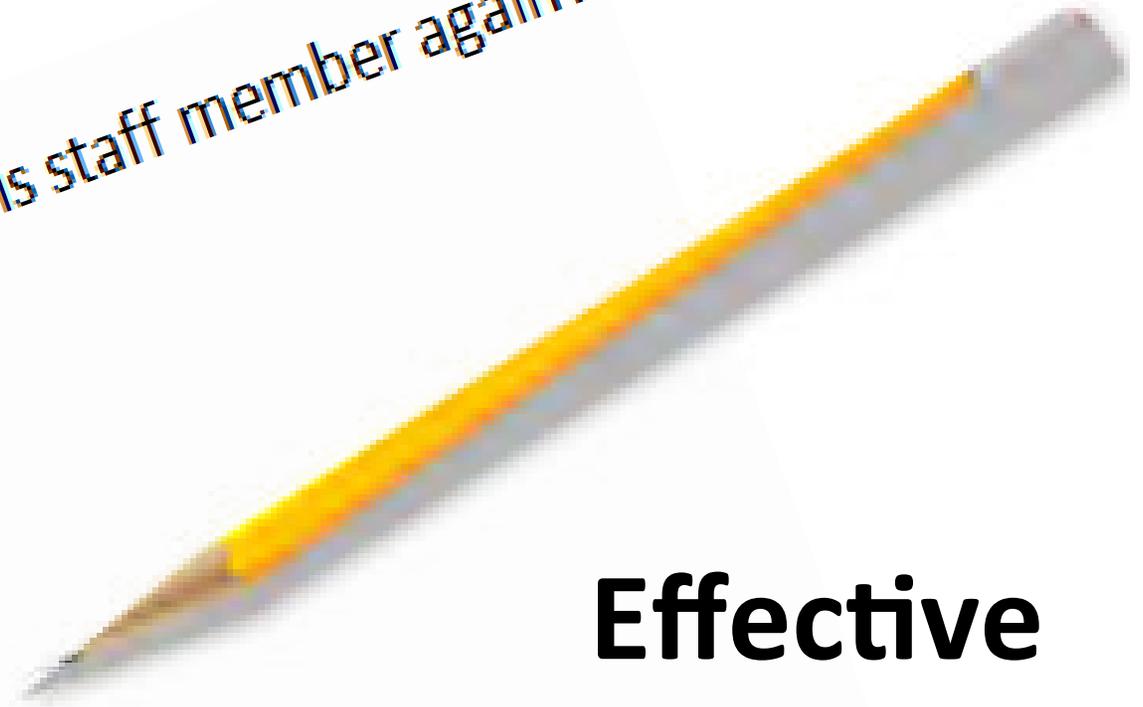
Maybe



Not sure



No



**Effective  
surveys**

**Thank them for their service**



# How to make sense of the input



**All input is not created equal**



# What people have in common



# What generates the most enthusiasm



**What  
surprises  
you**





**What comes up most often**

# Learning from the inaccuracies



...and repeat



# Let's continue the conversation!

<http://georgeandjoan.com>  
[hello@georgeandjoan.com](mailto:hello@georgeandjoan.com)



Photo by Chuck O'Shea



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