

### **Digitally-based Reader's Advisory**

In the most recent Novelist/LJ poll of librarians 93% said their libraries were pursuing digital RA in these areas:

- Website resources: 79%
- Book recs via social media: 49%
- Readalike recs in catalog: 41%

### **Digitally-based RA (cont)**

- Librarian blogs: 32%
- Patron book ratings: 31%
- Form-based RA: 19%
- Librarian chat on website: 19%

http://lj.libraryjournal.com/2014/02/library-services/the-state-of-readers-advis

### **Adult Social Media Users**

- · 71% of internet-using adults are using Facebook,
- more women, 31% seniors
  52% use multiple platforms
- 42% use Pinterest, majority women
- 26% use Instagram, recent increase in young adults
- 18-2923% use Twitter, daily use decreasing among adults
- 25% use Twitter, daily use decreasing among addits

Source: 1/9/15--Sept 2014 Pew Survey: http://www.pewinternet.org/2015/01/09/social-media-update-2014/

### Readers' Advisory: In-person vs. online

The Reader

- The Reading
- The Conversation

Which is better? Which is your preference? What is your patrons' preference? Which one fits in your workday better?

### **Golden Rules of Social Media**

- · Communicate and connect
- · Listen, respond, and observe
- Contribute value
- · Share, thank, credit, & collaborate
- Be real, be nice, be honest
- Words vs. numbers
- · Time and patience

Sources: http://www.lifehack.org/articles/work/5-golden-rules-of-social-media-marketin

### Different Platforms, Different RA uses

- · Facebook
- Twitter
- · Goodreads
- Pinterest, Tumblr, Instagram, and all the others we will likely run out of time for

# How Do We Get Patrons to Interact?

- Phrasing the perfect post
- Vote: early & often
- Recognition
- Crowdsourcing
- · Start conversations with patrons

## **Social Media Policies**

- ·Library's social media mission
- Privacy & patrons
- Content & copyright
- ·Social media and staff



## What is Facebook?

Free social networking website
Users register to create profiles
Send messages,
Create events, groups, fan/business pages
Available in 37 languages
Presence technology
Created in 2004
For additional information watch *The Social Network* (PG-13)

### **Facebook User/Reader Friendly**

- · 71% of internet-using adults
- · 31% of those are seniors
- · Conversation/connections/community

### **Reader's Advisory on Facebook**

- Ask a question
- Offer a "bookmatch"
- Civic engagement & reading
- Event (and reading) promotion
- Engagement and algorithms



















### Who's doing it right?

- Seattle Public Library
   RA Librarian Party
   Fun questions
- Darien Library
- •All sorts of cool stuff (steal these ideas) •Cuyahoga Public Library
- Night Owls











### **Twitter User/Reader Friendly**

- 52% of online adults are using multiple platforms (Twitter is probably one of those platforms)
- · Short, sweet, high concept
- · Funny, timely, aware

### **Reader's Advisory on Twitter**

Network of librarians for real-time discussion and suggestions.

- Live chats: <u>#readadv</u>, <u>#ewgc</u>, <u>#titletalk</u>
- #fridayreads
- #BoD: bookoftheday
- Integrate with Facebook, Instagram, Tumblr, Pinterest







### Keep it simple and lively:

- Hidden treasures from the catalog
- Bookish quotes
- Staff Picks
  - Open ended questions: • "What's the first book that made you love books?"
    - "Give a shoutout to your favorite bookish
  - canine."
  - "Versus"
  - "What if... ?"
- Answer bookish questions from your feed



4.77

## **Up Your Game:**

- "Tweet us 3 titles and we'll tweet 3 back"
  - (Or offer to recommend books based just on their twitter bio!)
- #Shelfies
- "My Ideal Bookshelf" & other staff lists
- Book Math



## Who's doing it right?

- Seattle Public Library (they do everything right)
   @SPLBuzz
- Lawrence (KS) Public Library
   @lawrencelibrary
- The New York Public Library (of course)
   @nypl
- Homewood (AL) Public Library
   @WeKnowBooksETC







## What is Goodreads?

• Goodreads is the world's largest site for readers and book recommendations. Our mission is to help people find and share books they love. Goodreads launched in January 2007.

### **Goodreads User/Reader Friendly**

- Serious reader seeks books for not-soserious reading. Format agnostic
- Crowd sourced tagging

### **Reader's Advisory on Goodreads**

#### Feature:

- Best books and staff picks
- Readalikes and reading lists
- · Books recommended by patrons
- New acquisitions
- Archived lists for book groups
- · Polls



| iscussion Board                       | topics: all   new   unread               |
|---------------------------------------|--|
| reat City   Great Read 2015           | Showing 2 of 2 topics - 7 comments total |
| Death and Madness                     |  |
| By Kaite · 2 posts (2 new) · 12 views | last updated Nov 13, 2015 07:36AM        |
| Classic Alice                         |  |
| By Kaite - 5 posts (5 new) - 17 views | last updated Nov 11, 2015 03:34PM        |
| reat War   Great Read                 | Showing 3 of 3 topics - 9 comments total |
| * August through October 2014         |  |
| By Jon · 1 post (1 new) · 5 views     | last updated Aug 12, 2014 06:57PM        |
| The Guns of August                    |  |
| By Jon · 6 posts (6 new) · 15 views   | last updated Sep 24, 2014 08:48AM        |
| All Quiet on the Western Front        |  |
| By Jon - 2 posts (2 new) - 10 views   | last updated Aug 15, 2014 05:30PM        |
|                                       | More discussions                         |

## Who's doing it right?

- Huntsville-Madison County (AL) Public Library
- Mid-Continent (MO) Public Library
- Salt Lake County (UT) Library Services
- Anne Arundel County (MD) Public Library









## What is Pinterest?

- Visual bookmarking tool/image collecting site for your interests, projects, hobbies, "good intentions,"etc. Pinterest launched in 2010.
- Pinterest is the Internet's most glamorous wormhole.

### **Pinterest User/Reader Friendly**

- WOMEN who read/craft/cook/bake/sew/ travel/garden/party/get married (better than you—kidding)
- · Promote books that speak to those interests

### **Reader's Advisory on Pinterest**

#### Feature:

- Best books and staff picks
- Readalikes and reading lists
- · Books recommended by patrons
- New acquisitions

Collaborate on boards with patrons and other libraries

### Who's doing it right?

New York Public Library
 Cedar City (UT) Public Library
 Allen County (IN) Public Library
 Manhattan (KS) Public Library

Park Ridge (IL) Public Library





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### **Tumblr User/Reader Friendly**

About half of regular Tumblr users are 16-24; users spend more total time on the site than other social networks\*

- · Visual format great for reader's advisory
- Flowcharts
- Stephanie Anderson's <u>Tumblr for Reader's Advisory</u>
- Libraries and Librarians on Tumblr
- Library Journal's Tumblarian 101
- Display ideas at <u>libdisplays.tumblr.com</u>
   \*Source: http://www.businessinsider.com/tumblr-and-social-media-demographics-2013-12



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### Who's doing it right?

- Darien (CT) Library
- Lawrence (KS) Public Library
- Queens (NY) Library
- Toronto Public Library













### What is Instagram?

- Online mobile photo-sharing app. Works best on mobile devices.
- · Visual tweeting

### **Instagram User/Reader Friendly**

- Instagram users are the youngest of all social media users and this platform is growing the quickest\*
- Highly visual with snappy captions & quirky hashtags

\*baddiewinkle

### **Reader's Advisory on Instagram**

### Feature:

- · Best books and staff picks
- Readalikes and reading lists
- · Books recommended by patrons
- New acquisitions
- Archived lists for book groups
- · Polls

| ore pictures, les                                      | <i></i>  |
|--|--|
| Reading now/listening now                              | Readalike  |
| Book of the Day  | recommendations  |
| Picture of library copy, can includ<br>link to catalog | e<br>e<br>e<br>e<br>e<br>e<br>e<br>e<br>e<br>e<br>e<br>e<br>e<br>e |

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### Who's doing it right? Publishers

- Penguin Random House Library Marketing
- Touchstone Books
- Viking Books
- Picador Books
- Chronicle Books
- Akashic Books
- Harper Perennial
- St Martins Press
- Riverhead Books





## Content, Training, & Staff

- Platform and Best Fit
- Creating Content
- Staff: Training & Engagement

## Want a handout? Go here:

kaitestover.pbworks.com/

Professional Presentations →2015 InfoPeople Webinar: Using Social Media for Readers' Advisory

### Kudos, salaams, & highest of 5s:

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- Rachel Smalter-Hall, Book Riot
- Molly Wetta, Lawrence (KS) Public Library

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