Winning Grants
with Stephanie Gerding

The access point for over 1,000 grant programs totaling $400 billion in awards
offered by the 26 Federal grant-making agencies.

Top Government Funders for Libraries

Federal:
- Institute of Museum and Library Services [http://www.imls.gov](http://www.imls.gov)
- National Endowment for the Arts [http://www.nea.gov/grants](http://www.nea.gov/grants)
- Housing & Urban Development: Community Development Block Grant

State:
- Your State Humanities Council (CA Humanities Council [www.calhum.org](http://www.calhum.org))
- Your State Arts Council (CA Arts Council [www.cac.ca.gov/grants](http://www.cac.ca.gov/grants))
- Your State Department of Education (CA Depart. of Education [www.cde.ca.gov](http://www.cde.ca.gov))
- Your State Library (CA: [http://www.library.ca.gov/grants](http://www.library.ca.gov/grants))

Local:
- Your City, County Government [http://www.statelocalgov.net](http://www.statelocalgov.net) (Contact your local departments of Arts, Business, Community Development, Environment, Historical Preservation, Education, Youth, Technology, Archives)
Foundations

- **The Foundation Center** ([http://fdncenter.org](http://fdncenter.org)) is the largest and most comprehensive resource for researching foundations. Includes many resources for researching foundations, discovering trends in grant making, and finding top foundations in your geographic region.
  - Foundation Center Funding Information Networks located throughout the US, mostly in libraries. Lots of books & databases! ([http://grantspace.org/Find-Us](http://grantspace.org/Find-Us))
  - Digital Grant Guides by the Foundation Center:

- **Community Foundations** have resource materials, local directories, and more information about funding opportunities in your area. Use the **Council of Foundation’s Community Foundation Locator** [http://www.cof.org/community-foundation-locator](http://www.cof.org/community-foundation-locator)

Corporations

Visit web sites of corporations that operate in your community for information about their priorities, grant guidelines, and deadlines. Target, Dollar General, Best Buy, Walmart, and Barnes & Noble all have giving programs. The **National Directory of Corporate Giving** is a helpful print directory from the Foundation Center.

Professional Library Associations

Many grants and awards for library projects and personnel.
- ALA Awards and Scholarships: [http://www.ala.org/ala/awardsgrants](http://www.ala.org/ala/awardsgrants)
- PLA Awards and Grants: [http://www.ala.org/pla/awards](http://www.ala.org/pla/awards)
- CA library association: [http://www.cla-net.org](http://www.cla-net.org)

Local Sources

- **The Grantsmanship Center** maintains information about your state’s foundations, community foundations, corporate giving programs and the top 40 foundations in your state. [http://www.tgci.com/funding/states.asp](http://www.tgci.com/funding/states.asp)

Local Clubs and Organizations with giving programs

Research listed orgs in your local community directories (including the yellow pages), visit Michigan State University’s list of service clubs and civic organizations ([http://staff.lib.msu.edu/harris23/grants/servicec.htm](http://staff.lib.msu.edu/harris23/grants/servicec.htm)) and ask library friends, board, and staff for ideas.

Local Businesses

Inquire with banks, grocery stores, insurance companies, drugstores, etc.
### Print Resources
- **The ALA Book of Library Grant Money:** Profiles of Private and Corporate Foundations and Direct Corporate Givers Receptive to Library Grant Proposals, ALA
- **Annual Register of Grant Support** Information Today. A print directory that lists grants from both government and private sources.

### Blogs, Newsletters, and Resources
- **Library Grants Blog** Librarians Gerding and MacKellar maintain this free website of library grant opportunities. [http://librarygrants.blogspot.com](http://librarygrants.blogspot.com)
- **Primary Source** The Institute of Museum and Library Services' monthly e-mail newsletter. [www.imls.gov/news-events/e-mail-subscriptions/primary-source](http://www.imls.gov/news-events/e-mail-subscriptions/primary-source)
- **Philanthropy News Digest (PND)** From the Foundation Center [philanthropynewsdigest.org/rfps](http://philanthropynewsdigest.org/rfps)
- **Grants.gov Grant Opportunity Emails** [http://www.grants.gov/search/subscribeAdvanced.do](http://www.grants.gov/search/subscribeAdvanced.do)
- **Association of Fundraising Professionals** [http://www.afpnet.org](http://www.afpnet.org)
- **The Grantsmanship Center** [https://www.tgci.com/funding-sources](https://www.tgci.com/funding-sources)
- **Chronicle of Philanthropy** [http://www.philanthropy.com](http://www.philanthropy.com)
- **The Foundation Center online training** [http://grantspace.org/training](http://grantspace.org/training)
- **ALA’s Frontline Fundraising Toolkit** [www.ala.org/advocacy/advleg/frontlinefundraising](http://www.ala.org/advocacy/advleg/frontlinefundraising)

### Statistical Sources
- **US Census Bureau Fact Finder** [http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml](http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml)
- **American FactFinder** [http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml](http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml)
- **IMLS Public Library Locator** [https://harvester.census.gov/imls/search/index.asp](https://harvester.census.gov/imls/search/index.asp)
- **IMLS Data Analysis Tools** [http://www.imls.gov/research/data_analysis_tools.aspx](http://www.imls.gov/research/data_analysis_tools.aspx)
- **ALA: Research and Statistics** [http://www.ala.org/research](http://www.ala.org/research)